

Zamilindustrial

Zamil
Industrial
Investment
Company





Egypt



**Saudi
Arabia**



UAE

India



Vietnam



Founded in 1998 and headquartered in Dammam, Saudi Arabia, Zamil Industrial Investment Company (Zamil Industrial) is a premier business group engaged in the development of innovative design and engineering solutions for use in the construction industry.

Also a leading manufacturer and fabricator of construction materials, Zamil Industrial implements its engineering excellence through a wide range of products and services: pre-engineered steel buildings, steel structures, air conditioning and climate control systems designed for a wide range of commercial, industrial and residential applications, telecom and transmission towers, process equipment, fiberglass and rock wool insulations, pre-insulated pipes, maintenance and repair of HVAC equipment, maintenance and inspection of industrial projects, building automation systems, security and protection systems, turnkey project solutions, and solar power projects. The company also offers award-winning installation and erection services.

Zamil Industrial employs about 9,000 people worldwide and derives about 25% of its revenues from outside Saudi Arabia. Zamil Industrial sells and markets its products in more than 90 countries around the globe, and the company operates manufacturing facilities in Saudi Arabia, United Arab Emirates, Egypt, India, and Vietnam.

Vision

To be a Winning Industrial Leader Creating Superior Values for Business and Community



Honesty and Integrity

We believe that goodwill and a good reputation are integral to our business. We uphold honesty, integrity, professionalism and a high level of business ethics. We are prudent and fair in dealings with our stakeholders.



Customers and Excellence

We are diligent in understanding and fulfilling our customers' needs. We strive to please our customers by ensuring excellence in quality and service. We listen to our customers and "go the extra mile" to satisfy them.



Innovation and Change

We are passionate about meaningful innovation. We are a learning organization. We learn from our experiences and global best practices, and we innovate to create leading local solutions leveraging world class knowledge. We embrace positive change arising from innovation and our aspirations to grow our business.

Mission

To Win Markets' and Stakeholders' Trust Through Industrial Competence and Mutual Prosperity



Leadership and Prudence

We cultivate talent and leadership to create sound business solutions, to best meet our customer needs, and to develop markets, people and shareholder value. We do so by optimizing the use of funds, resources, materials and technologies. We build prudence and cost-effectiveness into our leadership culture and pass on the benefits to our customers.



Community and Prosperity

We believe in mutual prosperity. We aspire to thrive in business while bringing progress and prosperity to our own people and the communities where we operate. Our culture, our ideas, our practices, our environmental concern and our teamwork inspire us to create superior values for people and communities around us.

Dammam

1998
Dammam

9,000
People

99
International
Markets

Zamil Industrial Sectors



Steel



HVAC



Insulations



Steel Sector

Zamil Industrial's Steel Sector is represented by Zamil Steel Holding Company Ltd. Founded in 1977, Zamil Steel is a global leader in the manufacture of pre-engineered steel buildings and the Middle East's premier supplier of structural steel products and process equipment, transmission and telecommunications towers, open web steel joists, roof and floor steel decks, and sandwich panels.







Zamil Steel Pre-Engineered Buildings Company

Zamil Steel Pre-Engineered Buildings Co., which was founded in 1977 in Dammam, Saudi Arabia, is a global leader in the manufacture of high-quality pre-engineered steel buildings (PEB). The annual production capacity of the main factory in Dammam exceeds 120,000 MT of PEBs and is considered the largest single PEB factory in the world.

Since its inception, Zamil Steel has supplied more than 75,000 buildings to clients in over 90 countries worldwide. Zamil Steel is one of the few pre-engineered buildings companies that offers its clients a complete

building system. The process begins at engineering, procurement, and manufacturing, and extends into installation of the building along with supplied accessories such as doors and windows.

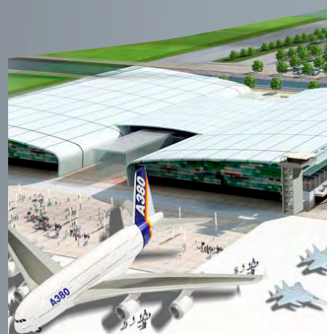


Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)
- ABB • Pepsi Cola • Nestle • Parsons • Toyota
- BMW • Mitsui • Mitsubishi • Sanyo • Toshiba
- Honda • Unilever • Isuzu • LG •
- DaimlerChrysler Corp., • Bechtel

Products and Services

- The primary framing (main frames) of PEBs for various applications.
- Secondary framing (Z and C sections)
- Roof and wall panels (single skin and insulated sandwich panels)
- Steel Joists | Steel Decks | HAMBRO D0 • • composite floor system
- Structural subsystems (Canopies, Fascias, Partitions, etc.)
- Mezzanines, Catwalks, Platforms, etc.
- Other Building Accessories (Sliding Doors, Roll Up Doors, Windows, Louvers, etc.).





Zamil Steel Construction Company

Zamil Steel Construction Co. caters to clients that require comprehensive solutions for industrial and commercial steel structures.

The company offers engineering, procurement and construction services for setting up new projects in different market sectors. The firm provides the design, fabrication and supply of steel buildings, as well as related civil and concrete works; the erection of

steel buildings; and the installation of firefighting and fire alarm systems, architectural materials, mechanical systems, electrical systems and plumbing works through turnkey contracts using full-site management teams.



Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)
- Petro Rabigh
- Qatar Electric & Water Co.
- Oman Polypropylene Co.
- Sohar International Urea & Chemical Industries
- Tamimi Markets Co.
- TOYO Engineering
- Saudi Iron and Steel Company (HADEED)
- Sumitomo
- LG Engineering

Products and Services

Integrated and turnkey solutions:

- Design, fabrication and supply of steel buildings
- Civil and concrete works, including architectural, mechanical, electrical, and plumbing works
- Erection of steel buildings
- Installation of firefighting and fire alarm systems.





Zamil Structural Steel Company

Known worldwide as the Middle East's leading structural steel fabricator, Zamil Structural Steel Co. provides expertise in the fabrication and installation of structural steel and plate works for a wide range of industrial and commercial applications, including power and desalination plants, petrochemical plants, oil and gas operations, cement plants, steel mills, high-rise building projects, and other industrial and commercial complexes.

Operating at a production capacity of 84,000 MT per year, with a plant facility area of 178,745 square meters, Zamil Structural Steel utilizes the latest engineering software for structural steel analysis, connection design, shop drawings preparation and state-of-the-art Computer Numerical Coded (CNC) equipment for fabrication.

Zamil Structural Steel's Quality Management Systems operate

in compliance with the requirements of ISO 9001:2008, and the company has also attained ISO 14001 and OHSAS 18001 Health, Safety and Environment certifications. Additionally, the company has successfully received certification from the American Institute of Steel Construction (AISC) for Certified Bridge Fabricator – Intermediate (Major) following a rigorous on-site audit.



Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)
- Saudi Electricity Company
- ABB
- General Electric
- Bechtel
- Mitsubishi
- Tecnicas Reunidas

Products and Services

- Equipment support structures and process structures
- Structural steel buildings (commercial buildings, high rise buildings, etc.)
- Pipe racks
- Air & gas ducting
- Stacks and chimneys
- Built-up girders and columns
- Architectural structures (curved structures, piping works, etc.), and anchor bolts
- Fireproofing services for existing structures
- Engineering / Construction / Erection.





Zamil Towers & Galvanizing Company

Zamil Towers & Galvanizing Company began operations in 1985 in Dammam, Saudi Arabia. It's a leading company in the field of design, detailing and manufacturing of galvanized lattice steel towers used for power transmission lines and telecommunication (greenfield and rooftop), in addition to gantries and support structures for substations.

Additionally, Zamil Towers & Galvanizing provides type testing of power transmission line towers at independent test stations, in compliance with the recommendations of international standards. The company also provides services and solutions

related to the telecommunications sector.

Since its inception, the company has supplied over one million metric tons of lattice steel structures, of which a considerable portion was exported to 35 different countries around the globe.

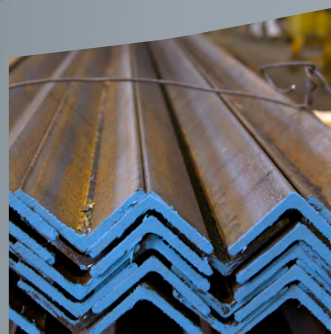


Major Clients

- Saudi Electricity Company
- Saudi Telecom Company
- Mobily
- Alcatel Mobile
- Ericsson Company
- Hyundai Company
- LG International
- NEC International
- National Contracting Co. Ltd.

Products and Services

- Power Transmission Line Tower • Radio and Telecommunication Towers
- Radar Towers • Microwave towers • Roof Top Towers
- Wall Mount Towers • Monopoles • Gantries and support structures for Substations and any other structural application
- Engineering, procurement, construction, repair and maintenance of transmission and telecommunication towers
- Galvanizing all types of steel products at a quality level that matches the highest international standards
- All types of lattice steel structures
- Railway electrification structures.





Zamil Process Equipment Company

Zamil Process Equipment Company offers a large production capacity with expertise in the manufacturing and maintenance of pressure vessels, heat transfer products, direct-fired heaters, waste heat recovery units, air-cooled heat exchangers, stacks, mass transfer products, columns, de-salters, oil/gas separators, skid-mounted modules, desalination evaporators, and storage tanks.

All company's products and services incorporate the highest level of engineering technology and are manufactured in strict accordance with internationally recognized codes and standards. The Zamil Process Equipment fabrication area of over 100,000 square meters offers a production capacity

of 12,000 metric tons per year, enabling the company to undertake major mechanical contracts that service a wide variety of heavy industries and process plants, including petrochemical plants and refineries, steel and aluminum mills, fertilizer plants, desalination plants, and power plants.



Products and Services

- Designing, manufacturing, site construction, contracting and servicing of process equipment, heat and mass transfer equipment and their accessories.
- Manufacturing of various process equipment, including pressure vessels, oil/gas separators, air-cooled heat exchangers, desalters, furnaces and fired heaters, skid-mounted modules and frames, desalination evaporators, columns, internals, reactors, towers, stacks, boilers, plate works, heavy equipment and their spare parts, and storage tanks.
- Install vessels, pumps, process equipment, valves, and instrumentation; perform electrical installations; install insulation and fireproof materials; and perform paint works.

Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)





شركة مكونات البناء ذ.م.م.
BUILDING COMPONENT SOLUTIONS (LLC)

Building Component Solutions Company

Formed in 2008, Building Component Solutions Co. (BCOMS) manufactures and supplies construction products and building envelope materials. BCOMS is the largest supplier of sandwich panels in Saudi Arabia.

The company's sandwich panels are exported to all of the Middle East and North Africa (MENA), plus GCC and Asian countries.

The company offers engineering services and turnkey solutions for the supply and installation of roof coverings and wall cladding, including the secondary

members and all related accessories for new buildings as well as retrofitted buildings. BCOMS is a member of the Eco Commercial Building Program, and with Bayer Material Service, is dedicated to the supply of green products to ecological buildings in the Middle East.



Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)
- Saudi Electricity Company
- Royal Commission for Jubail and Yanbu
- Al Rajhi Development Co.
- American International Contractors, Inc.

Products and Services

- Wall and roof sandwich panels
- Metal building facades
- Sundry items, trims, and accessories
- Erection of steel buildings
- Doors, louvers, windows, ventilators, etc.





Zamil Industrial's HVAC Sector is represented by Zamil Air Conditioners Holding Co. Ltd. Founded in 1974 as a pioneer in the Saudi Arabian air conditioning industry, the company has expanded over the past five decades to become a leading international manufacturer of air conditioning systems and is currently the number one producer of such systems in the Middle East.

Zamil Air Conditioners designs, manufactures, tests, markets and services a comprehensive range of air conditioning products, from compact room air conditioners and mini-splits to large-scale central air conditioners, chillers and air-handling units for highly specialized commercial and industrial applications.

Currently ranked as the region's leading air conditioning equipment service and maintenance provider, the company employs more than 2,500 qualified technicians spread across 18 branches in Saudi Arabia and GCC countries.

Moreover, Zamil Air Conditioners owns and operates Ikhtebar, the first independent laboratory created specifically for testing climate control solutions in the Middle East. Ikhtebar, which was constructed in 1984 by Intertek

Testing Services, is certified by Electrical Testing Laboratories (ETL).

Furthermore, the company has been offering solar and green building solutions since 2012, as green building projects, particularly those using solar technology, are on the rise. Driven by a team of experienced industry professionals, the company is adept in engineering, procurement, construction and retrofit services.

The company offers a complete solution for photovoltaic integration, including power conversion, electrical distribution, monitoring, supervision and technical support, with a complete solution from the solar panel's DC output to the grid connection with different types of systems.





Zamil Air Conditioners Holding Company



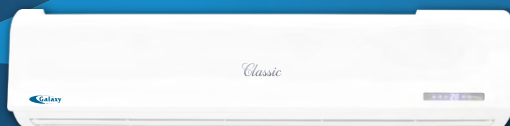
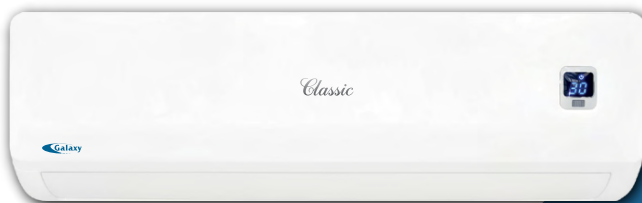
Residential Sectors

Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)
- Saudi Electricity Company
- Royal Commission for Jubail and Yanbu
- Ministry of Education
- Ministry of Labor and Social Development
- Saudi Arabian Mining Company (Maaden)
- Many national and regional banks
- Hospitals and specialized healthcare centers
- Numerous Saudi and GCC universities

Products and Services

- Window Air Conditioners
- Mini-split Air Conditioners
- Free Standing Units
- Cassette Type Units
- Ceiling Mount





Zamil Air Conditioners Holding Co.



Commercial & Industrial Sectors

Major Clients

- Saudi Aramco
- Saudi Basic Industries Corporation (SABIC)
- Saudi Electricity Company
- Royal Commission for Jubail and Yanbu
- Ministry of Education
- Ministry of Labor and Social Development
- Saudi Arabian Mining Company (Maaden)
- Many national and regional banks
- Hospitals and specialized healthcare centers
- Numerous Saudi and GCC universities

Products and Services

- Unitary & Applied Products
- Air Handling Units – Chillers – Heavy Duty Cooling Solutions
- HVAC Control Systems
- Security and Access Control Systems – CCTV Systems – Fire Alarm, Fire Suppression and Fire Fighting Systems – Intrusion Alarm Systems – Conference Systems – Congress Network Systems – Voice Alarm Systems – Asset Tracking Systems
- HVAC Operations and Maintenance – Maintenance of District Cooling Plants.





Insulation

Sector

Zamil Industrial maintains a presence in the insulation sector through Gulf Insulation Group (GIG), of which Zamil Industrial is managing partner and major shareholder, with 51% of the equity. GIG comprises three companies: Arabian Fiberglass Insulation Co. Ltd. (AFICO), Saudi Rock Wool Factory Company (SRWF) and Saudi Pre-Insulated Pipes Industries (SPPI). These companies enjoy excellent reputations for the high quality of their environmentally efficient insulation products and solutions, all of which conform to the highest international standards.

GIG operates as a joint venture with Owens Corning, USA, the world leader in the technology of manufacturing fiberglass products. The Group manufactures premium quality glass wool insulation products for industrial and commercial applications.

Since 1992, the Group has been manufacturing rock wool products for construction and industrial customers, providing materials for the local and international markets ever since. The Group's production capacity reaches 65,000 tons per annum. It currently owns about 80% of the rock wool production

capacity in Saudi Arabia and 55% of the existing capacity in the GCC region, using the latest technology in this field.

Additionally, the Group has been designing and manufacturing pre-insulated, prefabricated systems for aboveground, underground, cooling/heating and process piping since 1983. It produces high-quality pre-insulated pipes and HDPE products customized to meet the unique requirements of each individual customer as closely as possible.





Arabian Fiberglass Insulation Company

Arabian Fiberglass Insulation Co. Ltd. (AFICO), is a joint venture between Gulf Insulation Group, a sector business of Zamil Industrial Investment Co. (Zamil Industrial), and Owens Corning of USA, the world's largest manufacturer of fiberglass and related products.

AFICO manufactures premium quality glass wool insulation products for industrial and commercial applications. Utilizing its technical specifications, AFICO's premium quality products

and services are comparable to those of its counterparts in the United States and Europe. AFICO's market leadership is also based on expertise gained through more than 38 years of successful operations.

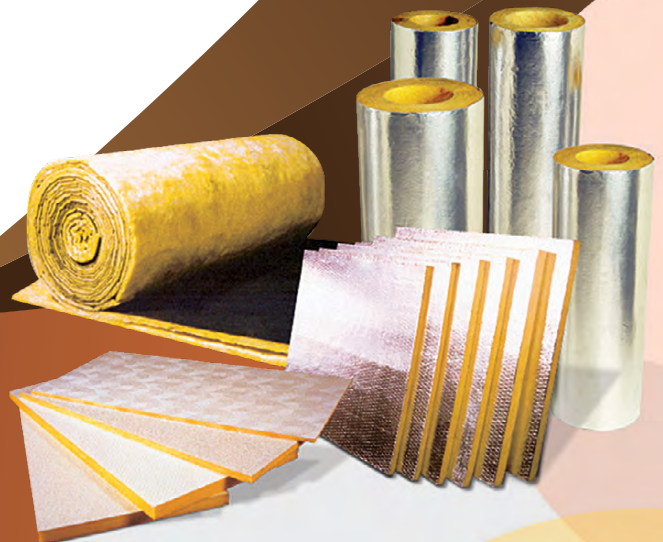


Major Clients

- Saudi Aramco
- Ministry of Health
- Sadara Chemical Company
- Capital Markets Authority of Saudi Arabia
- King Abdulaziz Center for World Culture
- Kingdom Holding Company
- Hilton Hotels
- Jabal Omar Development Company

Products and Services

- Premium quality glass wool insulation products for various buildings, structures, and applications
- The company's products are made of environmentally friendly materials; effective in fire-resistance and soundproofing; provide energy-efficient and economical solutions; and are easy to install.





Saudi Pre-Insulated Pipes Industries

Saudi Preinsulated Pipes Industries (SPPI) is a corporate member of Gulf Insulation Group, a subsidiary of Zamil Industrial Investment Co. The company was established in 1981 and began production in 1983.

The SPPI manufacturing facility is located in Riyadh Second Industrial City and is engaged in the manufacture of pre-insulated piping systems utilizing the spray and injection method. The facility also produces High-

Density Polyethylene (HDPE) pipes, anti-corrosion (FBE, 3LPE) pipe protection and engages in steel fabrication.



Major Clients

- Saudi Aramco
- Saudi Electricity Company
- Saudi Ministry of Interior
- SABIC Companies
- King Abdullah University of Science and Technology
- Various universities in Saudi Arabia
- Makkah Water Company
- Four Seasons Hotels & Resorts in Cairo
- The American University in Cairo
- Jumeirah Beach Resort
- Jebel Ali Development Company
- Dubai International Airport
- Subah Al-Salem University in Kuwait
- Le Meridien Group Hotels
- Beirut Rafic Hariri International Airport
- The University of Jordan

Products and Services

- Pre-insulated Pipes and Fittings
- Smart Pipes and Fittings
- Heat SECT/SEHT Pipes and Fittings
- HDPE Pipes
- Fabrication of customized key units based on the site requirements
- Fuel Pipes and Fittings
- FBE Coating, 3LPE Coating, and Paint Coating – Internal and External.





Saudi Rock Wool Factory Company

Saudi Rock Wool Factory Co., a corporate member of Gulf Insulation Group, a subsidiary of Zamil Industrial Investment Co., is the largest manufacturer of rockwool Insulation in the GCC region, with a capacity of 65,000 metric tons.

Saudi Rock Wool products are widely used for thermal and acoustic insulation and its excellent fire properties make it suitable for fire resistance applications.

Rockwool products are applicable for residential, commercial, and industrial buildings and structures.



Major Clients

- Saudi Aramco
- Saudi Electricity Company
- SABIC Companies
- Saudi Arabian Mining Company (Maaden)
- Ministry of Housing
- Ministry of Health

Products and Services

- High-quality Cavity and Acoustic insulation panels, mattresses, and blankets compliant with international standards for use in various buildings and structures
- Duct Wrap, Duct Board, and Duct Liner for HVAC systems
- Pipes Insulation panels with Aluminum Foil Facing (FSK / FRK), Perforated Aluminum Foil Facing, Black Fiber Glass, and Woven Black Fiber Glass Fabric
- Acoustic Floor Insulation, Steel Structure Fire Proofing, Expansion Joints, and Hot Air Supply Air Duct (Primary/ Secondary).



