

**ZAMIL INDUSTRIAL INVESTMENT COMPANY (ZAMIL INDUSTRIAL)
AND ITS SUBSIDIARIES (A Listed Saudi Joint Stock Company)**

**INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE
THREE MONTH PERIOD ENDED 31 MARCH 2020 AND INDEPENDENT
AUDITORS' REVIEW REPORT**

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three-month period ended 31 March 2020

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Independent auditor's review report on the interim condensed consolidated financial statements to the shareholders of Zamil Industrial Investment Company (A Saudi Joint Stock Company)

Introduction:

We have reviewed the accompanying interim condensed consolidated statement of financial position of Zamil Industrial Investment Company, A Saudi Joint Stock Company ("the Company") and its subsidiaries (collectively referred to as "the Group") as at 31 March 2020 and the related interim condensed consolidated statements of income, comprehensive income, changes in equity and cash flows for the three-month period then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34") endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

Scope of Review:

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion:

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 endorsed in the Kingdom of Saudi Arabia.

for Ernst & Young

Waleed G. Tawfiq
Certified Public Accountant
Registration No. 437

27 Ramadan 1441H
20 May 2020

Alkhobar



Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME

For the three-month period ended 31 March 2020

	Notes	For the three-month period ended 31 March	
		2020 SR'000 (Unaudited)	2019 SR'000 (Unaudited)
REVENUES			
Revenue from contracts with customers	5	918,901	1,017,143
Finance lease income		3,593	3,834
		922,494	1,020,977
DIRECT COSTS			
Cost of sales		(594,852)	(676,946)
Contracts cost		(206,435)	(216,275)
		(801,287)	(893,221)
GROSS PROFIT		121,207	127,756
EXPENSES			
Selling and distribution		(40,712)	(47,166)
General and administration		(89,911)	(86,592)
OPERATING LOSS		(9,416)	(6,002)
Share in results of associates and a joint venture		7,930	720
Other income, net		3,508	2,849
Finance costs		(23,454)	(32,303)
LOSS BEFORE ZAKAT AND INCOME TAX		(21,432)	(34,736)
Zakat and income tax	6	(2,537)	(5,862)
NET LOSS FOR THE PERIOD		(23,969)	(40,598)
ATTRIBUTABLE TO:			
Shareholders of the parent company		(28,825)	(47,152)
Non-controlling interests		4,856	6,554
		(23,969)	(40,598)
EARNINGS PER SHARE:			
Basic and diluted, earnings per share attributable to the shareholders of the parent company	7	(0.48)	(0.79)

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries
 INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
 For the three-month period ended 31 March 2020

	<i>For the three-month period ended 31 March</i>	
	<i>2020</i>	<i>2019</i>
	<i>SR'000</i>	<i>SR'000</i>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
NET LOSS FOR THE YEAR	(23,969)	(40,598)
OTHER COMPREHENSIVE INCOME		
<i>Other comprehensive income to be reclassified to income in subsequent periods:</i>		
Exchange differences on translation of foreign operations	(4,425)	137
Net other comprehensive income to be reclassified to income in subsequent periods	(4,425)	137
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	(28,394)	(40,461)
ATTRIBUTABLE TO:		
Shareholders of the parent company	(33,250)	(47,015)
Non-controlling interests	4,856	6,554
	(28,394)	(40,461)




Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2020

		<i>31 March</i> <i>2020</i> <i>SR'000</i> <i>(Unaudited)</i>	<i>31 December</i> <i>2019</i> <i>SR'000</i> <i>(audited)</i>
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment		937,266	960,708
Right-of-use assets		113,591	119,186
Investments in associates and a joint venture		87,802	79,872
Equity instruments at fair value through other comprehensive income	12	39,140	39,140
Net investments in finance lease		311,052	317,104
Goodwill		21,126	21,126
Deferred tax assets		6,092	6,024
TOTAL NON-CURRENT ASSETS		1,516,069	1,543,160
CURRENT ASSETS			
Inventories		1,297,290	1,239,391
Accounts receivable		1,914,868	1,895,662
Contract assets		476,702	494,756
Advances, other receivables and prepayments		294,592	249,599
Current portion of net investment in finance lease		23,829	23,578
Cash and cash equivalents		180,262	197,252
TOTAL CURRENT ASSETS		4,187,543	4,100,238
TOTAL ASSETS		5,703,612	5,643,398
EQUITY AND LIABILITIES			
EQUITY			
Share capital	8	600,000	600,000
Statutory reserve		180,000	180,000
Retained earnings		504,377	533,202
Foreign currency translation reserve		(31,414)	(26,989)
Fair value reserve		(7,446)	(7,446)
EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE PARENT COMPANY		1,245,517	1,278,767
NON-CONTROLLING INTERESTS		205,924	201,068
TOTAL EQUITY		1,451,441	1,479,835
NON-CURRENT LIABILITIES			
Term loans		145,495	144,986
Employees' defined benefit liabilities		232,223	234,332
Lease liabilities		80,801	80,634
Deferred tax liabilities		7,388	7,388
TOTAL NON-CURRENT LIABILITIES		465,907	467,340
CURRENT LIABILITIES			
Accounts payable		460,701	392,219
Accruals and provisions		391,882	413,053
Short term loans		2,464,603	2,481,828
Current portion of term loans		47,551	47,400
Current portion of lease liabilities		22,474	22,886
Contract liabilities		351,651	294,028
Zakat and income tax provision	6	47,402	44,809
TOTAL CURRENT LIABILITIES		3,786,264	3,696,223
TOTAL LIABILITIES		4,252,171	4,163,563
TOTAL EQUITY AND LIABILITIES		5,703,612	5,643,398

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three-month period ended 31 March 2020

	<i>Attributed to shareholders of the parent company</i>							<i>Non-controlling interests</i>	<i>Total equity</i>
	<i>Share capital</i>	<i>Statutory reserve</i>	<i>Retained earnings</i>	<i>Foreign currency translation reserve</i>	<i>Fair value reserve</i>	<i>Total</i>			
	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>		
Balance at 1 January 2020 (<i>Audited</i>)	600,000	180,000	533,202	(26,989)	(7,446)	1,278,767	201,068	1,479,835	
Net (loss) profit for the period	-	-	(28,825)	-	-	(28,825)	4,856	(23,969)	
Other comprehensive income	-	-	-	(4,425)	-	(4,425)	-	(4,425)	
Total comprehensive income	-	-	(28,825)	(4,425)	-	(33,250)	4,856	(28,394)	
Balance at 31 March 2020 (<i>Unaudited</i>)	600,000	180,000	504,377	(31,414)	(7,446)	1,245,517	205,924	1,451,441	
Balance at 1 January 2019 (<i>Audited</i>)	600,000	180,000	668,577	(26,583)	(6,048)	1,415,946	208,169	1,624,115	
Net (loss) profit for the period	-	-	(47,152)	-	-	(47,152)	6,554	(40,598)	
Other comprehensive income	-	-	-	137	-	137	-	137	
Total comprehensive income	-	-	(47,152)	137	-	(47,015)	6,554	(40,461)	
Balance at 31 March 2019 (<i>Unaudited</i>)	600,000	180,000	621,425	(26,446)	(6,048)	1,368,931	214,723	1,583,654	

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the three-month period ended 31 March 2020

	<i>For the three-month period ended 31 March</i>	
	<i>2020</i>	<i>2019</i>
	<i>SR'000</i>	<i>SR'000</i>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
OPERATING ACTIVITIES		
Loss before zakat and income tax	(21,432)	(34,736)
Adjustments to reconcile profit before zakat and income tax to net cash flows:		
Depreciation of property, plant and equipment	28,669	31,640
Depreciation of right-of-use assets	5,451	5,135
Employees' defined benefit liabilities	(2,109)	(11,695)
Finance costs	23,454	32,303
Share in results of associates and a joint venture	(7,930)	(720)
	<u>26,103</u>	<u>21,927</u>
Working capital adjustments:		
Inventories	(57,899)	(46,680)
Accounts receivable	(19,206)	65,810
Contract assets	18,054	4,304
Advances, other receivables and prepayments	(44,993)	(42,724)
Net investment in finance lease	5,801	5,561
Accounts payable	68,482	(40,654)
Accruals and provisions	(21,171)	58,262
Contract liabilities	57,623	(7,059)
Cash from operations	<u>32,794</u>	<u>18,747</u>
Financial charges paid	(20,379)	(28,186)
Zakat and income tax paid	-	(963)
Net cash from (used in) operating activities	<u>12,415</u>	<u>(10,402)</u>
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(7,117)	(12,478)
Proceeds from disposal of property, plant and equipment	-	2
Net cash used in investing activities	<u>(7,117)</u>	<u>(12,476)</u>
FINANCING ACTIVITIES		
Net movement in short term loans	(18,373)	48,631
Payments against lease liabilities	(1,512)	(1,516)
Net cash (used in) from financing activities	<u>(19,885)</u>	<u>47,115</u>
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	<u>(14,587)</u>	<u>24,237</u>
Cash and cash equivalents at the beginning of the period	197,252	152,457
Movement in foreign currency translation reserve, net	(2,403)	79
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	<u>180,262</u>	<u>176,773</u>

"Continued"

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

For the three-month period ended 31 March 2020

	<i>For the three-month period ended 31 March</i>	
	<i>2020</i>	<i>2019</i>
	<i>SR'000</i>	<i>SR'000</i>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
<u>NON-CASH TRANSACTIONS:</u>		
Recognition of right-of-use assets on first time adoption of IFRS 16	-	88,877
Recognition of lease liabilities on first time adoption of IFRS 16	-	79,108
Derecognition of prepayments on first time adoption of IFRS 16	-	9,769
Exchange differences on property, plant and equipment	1,890	16
Exchange differences on right-of-use assets	144	-
Exchange differences on income and deferred taxes	12	42



The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 31 March 2020

1 CORPORATE INFORMATION

Zamil Industrial Investment Company ("the Company") was converted to a Saudi Joint Stock Company in accordance with the Ministerial Resolution number 407 dated 14 Rabi' I 1419 H (corresponding to 9 July 1998). Prior to that the Company was operating as a limited liability company under the name of Zamil Steel Buildings Company Limited. The Company is registered in the Kingdom of Saudi Arabia under Commercial Registration number 2050004215 dated 19 Ramadan 1396 H (corresponding to 14 September 1976) with the following branch in the Kingdom of Saudi Arabia:

<i>Commercial registration number</i>	<i>Date</i>	<i>Location</i>
2050099363	8 Jumada' II 1435H	Dammam

The Company has investment in the following subsidiaries:

	<i>Effective ownership percentage</i>	
	<i>31 March 2020</i>	<i>31 December 2019</i>
Zamil Steel Holding Company Limited - Saudi Arabia	100%	100%
- Zamil Steel Pre-Engineered Buildings Company Limited - Saudi Arabia	100%	100%
- Zamil Structural Steel Company Limited - Saudi Arabia	100%	100%
- Zamil Towers & Galvanizing Company - Saudi Arabia	100%	100%
- Zamil Process Equipment Company Limited - Saudi Arabia	100%	100%
- Building Component Solutions Company Limited - Saudi Arabia	100%	100%
- Zamil Steel Construction Company Limited - Saudi Arabia	100%	100%
- Zamil Inspection & Maintenance of Industrial Projects Company Limited - Saudi Arabia	100%	100%
- Metallic Construction and Contracting Company Limited - Egypt	100%	100%
Zamil Air Conditioners Holding Company Limited - Saudi Arabia	100%	100%
- Zamil Air Conditioners & Home Appliances Company Limited - Saudi Arabia	100%	100%
- Zamil Central Air Conditioners Company Limited - Saudi Arabia	100%	100%
- Zamil Air Conditioning & Refrigeration Services Company Limited - Saudi Arabia	100%	100%
- Ikhteban Company Limited - Saudi Arabia	100%	100%
- Eastern District Cooling Company Limited - Saudi Arabia	100%	100%
- Zamil Energy Services Company Limited - Saudi Arabia	100%	100%
- Zamil Air Conditioning and Refrigeration Services Company W.L.L - Bahrain	100%	100%
Arabian Stonewool Insulation Company - Saudi Arabia	100%	100%
- Second Insulation Company Limited - Saudi Arabia	100%	100%
- Gulf Insulation Group - Saudi Arabia	51%	51%
- Saudi Preinsulated Pipes Industries - Saudi Arabia	51%	51%
Zamil Steel Building Company - Egypt	100%	100%
Zamil Steel Buildings (Shanghai) Company Limited - China	100%	100%
Zamil Steel Buildings India Private Limited - India	100%	100%
Zamil Steel Engineering India Private Limited - India	100%	100%
Zamil Industrial Investment Company - UAE	100%	100%
Zamil Steel Industries Abu Dhabi (LLC) - UAE	100%	100%
Zamil Structural Steel Company - Egypt	100%	100%
Zamil Construction India Private Limited - India	100%	100%
Zamil Information Technology Global Private Limited - India	100%	100%
Zamil Higher Institute for Industrial Training - Saudi Arabia	100%	100%
Zamil Air Conditioners India Private Limited - India	100%	100%
Saudi Central Energy Company Limited - Saudi Arabia	100%	100%
Zamil Industrial Investment Company Asia Pte. Limited - Singapore	100%	100%
Zamil Steel Buildings Vietnam Company Limited - Vietnam	92.27%	92.27%

At 31 March 2020

1 CORPORATE INFORMATION (continued)

The Company and its subsidiaries listed above (collectively referred to as the "Group") are engaged in design and engineering, manufacturing and fabrication of construction materials, pre-engineering steel buildings, steel structures, air conditions and climate control systems for commercial, industrial and residential applications, telecom and broadcasting towers, process equipment, fiberglass, rockwool and engineering plastic foam insulation, and solar power projects.

The interim condensed consolidated financial statements of the Group as of 31 March 2020 were authorised for issuance in accordance with the Board of Directors resolution on 20 May 2020 (corresponding to 27 Ramadan 1441H).

2 BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

2.1 Basis of preparation

These interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" as endorsed in Kingdom of Saudi Arabia (KSA). The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as at 31 December 2019. In addition the results of the operations for the period ended 31 March 2020 do not necessarily represent an indicator for the results of the operations for the year ending 31 December 2020.

These interim condensed consolidated financial statements are prepared using historical cost convention except for the remeasurement of equity instruments at fair value through other comprehensive income, using the accrual basis of accounting. For employees and other post-employment benefits, actuarial present value calculation is used.

These interim condensed consolidated financial statements are presented in Saudi Riyals ("SR") which is also the functional currency of the Group. All values are rounded to the nearest thousands ("SR '000"), except when otherwise indicated.

2.2 New standards, interpretation and amendments adopted by the Group

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2019, except for amendments that have to be mandatory applied as per 1 January 2020. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Several amendments and interpretations apply for the first time in 2020, but do not have an impact on the interim condensed consolidated financial statements of the Group.

Amendments to IFRS 3: Definition of a Business:

The amendment to IFRS 3 clarifies that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. Furthermore, it clarified that a business can exist without including all of the inputs and processes needed to create outputs. These amendments had no impact on the interim condensed consolidated financial statements of the Group, but may impact future periods should the Group enter into any business combinations.

Amendments to IAS 1 and IAS 8: Definition of Material:

The amendments provide a new definition of material that states "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity." The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users. These amendments had no impact on the interim condensed consolidated financial statements of, nor is there expected to be any future impact to the Group.

At 31 March 2020

3 SIGNIFICANT ACCOUNTING ESTIMATES, JUDGEMENTS AND ASSUMPTIONS

The preparation of the Group's interim condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of asset or liability affected in future periods. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual consolidated financial statements.

4 SIGNIFICANT MATTERS DURING THE PERIOD

The outbreak of novel coronavirus ("COVID-19") since early 2020, its spread across mainland China and then globally caused disruptions to businesses and economic activity globally including the Kingdom of Saudi Arabia and the declaration of this pandemic by the World Health Organization necessitated the Company's management to revisit its significant judgments in applying the Company's accounting policies and the methods of computation and the key sources of estimation applied to the annual financial statements for the year ended 31 December 2019.

Whilst it is challenging now, to predict the full extent and duration of its business and economic impact, the Company's management carried out an impact assessment on the overall Company's operations and business aspects including factors like supply chain, travel restrictions, oil prices, product demand, etc. and concluded that, as of the issuance date of these interim condensed consolidated financial statements, no significant changes are required to the judgements and key estimates. However, in the view of the current uncertainty, any future change in the assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future periods. As the situation is rapidly evolving with future uncertainties, management will continue to assess the impact based on prospective developments.

5 REVENUE FROM CONTRACTS WITH CUSTOMERS

Set out below is the disaggregation of the Group's revenue from contracts with customers:

	<i>2020</i>	<i>2019</i>
	<i>SR '000</i>	<i>SR '000</i>
Sale of goods	612,953	693,254
Rendering of services	69,960	69,689
Revenue from long-term contracts	235,988	254,200
Total revenue from contracts with customers	918,901	1,017,143

Reconciliation of the Group's disaggregate revenue for its reportable segments and timing of revenue recognition is disclosed in note 11.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 March 2020

6 ZAKAT AND INCOME TAX

a) Zakat

The provision for the period is based on zakat base of the Company and its wholly owned Saudi subsidiaries as a whole and individual zakat base of other Saudi subsidiaries (2019: same).

The zakat assessments of the Company and its wholly owned Saudi subsidiaries as a whole have been agreed with the General Authority of Zakat and Tax ("the GAZT") up to 2013. The zakat declarations for the years 2014 to 2018 have been filed with the GAZT. However, the assessments have not yet been raised by the GAZT. The Zakat regulations in Saudi Arabia are subject to different interpretations and the assessments to be raised by the GAZT could be different from the declarations filed by the Company.

b) Income tax

Income tax provision is provided for in accordance with authorities in which the Group's subsidiaries operate outside the Kingdom of Saudi Arabia. Income tax has been computed based on the managements' understanding of the income tax regulations enforced in their respective countries. The income tax regulations are subject to different interpretations, and the assessments to be raised by the tax authorities could be different from the income tax returns filed by the respective company.

c) Deferred tax

During the period, the Group has booked a net deferred tax benefit of SR 132 thousands (31 March 2019: SR 53 thousands).

7 EARNINGS PER SHARE

Basic and diluted earnings per share is calculated by dividing the net income for the period attributable to the shareholders of the parent company by the weighted average number of outstanding shares during the period as follows:

	<i>Three-month period ended 31 March (Unaudited)</i>	
	<i>2020</i>	<i>2019</i>
Net loss for the period attributable to the shareholders of the parent company (SR '000)	(28,825)	(47,152)
Weighted average number of outstanding shares during the period (share '000)	60,000	60,000
Basic and diluted earnings per share attributable to the shareholders of the parent company	<u>(0.48)</u>	<u>(0.79)</u>

8 SHARE CAPITAL

The authorised, issued and fully paid share capital of the Company is divided into 60 million shares (31 December 2019: same) of SR 10 each.

9 CONTINGENT LIABILITIES

The Group's bankers have issued performance and payments guarantees, on behalf of the Group, amounting to SR 1,177 million (31 December 2019: SR 1,080 million).

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 March 2020

10 RELATED PARTY TRANSACTIONS' AND BALANCES

Related parties represent major shareholders, directors and key management personnel of the Group, and entities controlled or significantly influenced by such parties. The ultimate parent company of the Group is Zamil Group Holding Company (a Saudi Closed Joint Stock Company) registered in Dammam, Kingdom of Saudi Arabia.

The Group in the normal course of business carries out transactions with various related parties. Transactions with related parties' included in the interim condensed consolidated statement of income are as follows:

<i>Relationship and name of related party</i>	<i>Nature of transactions</i>	<i>Three-month period ended 31 March (Unaudited)</i>	
		<i>2020 SR '000</i>	<i>2019 SR '000</i>
<i>Ultimate parent company</i>			
Zamil Group Holding Company	Sales	1,005	369
	Purchases	148	219
<i>Joint venture</i>			
Middle East Air Conditioners Company Limited	Sales	3,400	10,934
<i>Other related parties</i>			
	Sales	1,898	7
	Purchases	3,888	2,158

The compensation to the key management personnel during the period amounted to SR 1,367 thousands (31 March 2019: SR 1,764 thousands).

Pricing policies and terms of payments of transactions with related parties are approved by the Board of Directors. Outstanding balances at the period-end are unsecured, interest free and settled in cash.

Amounts due from related parties at 31 March 2020 amounting to SR 120,577 thousands (31 December 2019: SR 102,706 thousands) have been included in the accounts receivable in interim condensed consolidated statement of financial position. Amounts due to related parties at 31 March 2020 amounting to SR 6,742 thousands (31 December 2019: SR 25,643 thousands) have been included in the accounts payable in interim condensed consolidated statement of financial position.

11 SEGMENTAL INFORMATION

For management purposes, the Group is organised into business units based on its products and services and has four reportable segments, as follows:

- The air conditioners industry, which is engaged in production of window, split and central air conditioners, electrical and gas ovens, automatic dryers, microwave ovens, air-conditioning ducts/channels, household refrigerators, automatic washing machines and installation, maintenance, operation and leasing of air conditioning and refrigeration systems.
- The steel industry, which is engaged in construction, managing and operating industrial projects, constructing, managing and operating airports and warehouses, constructing and providing fire protection services for building and structures, building, repairing and maintaining the communication towers, business of steel sheets works, heavy equipment and its spare parts, storage tanks, installation containers and pumps and implementation of electric works.
- The insulation industry, which is engaged in production of complete line of insulation products including fiberglass for using in thermal insulation of central air conditioners, pre-insulated pipes, glass wool, rock wool and engineering plastic foam insulations.
- Corporate and others, which are engaged in providing corporate and shared services, training and investment activities.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 March 2020

11 SEGMENTAL INFORMATION (continued)

No operating segments have been aggregated to form the above reportable operating segments. The Board of directors monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on income and is measured consistently in the interim condensed consolidated financial statements.

Business segments

For the three-month period ended 31 March 2020 (SR '000)

	<i>Air conditioner industry</i>	<i>Steel industry</i>	<i>Insulation industry</i>	<i>Corporate and others</i>	<i>Total segments</i>	<i>Adjustments and eliminations</i>	<i>Consolidated</i>
<i>Revenue from contracts with customers:</i>							
External customer	343,496	514,307	60,031	1,067	918,901	-	918,901
Inter-segment	2,589	-	4,313	-	6,902	(6,902)	-
	346,085	514,307	64,344	1,067	925,803	(6,902)	918,901
Finance lease income	3,593	-	-	-	3,593	-	3,593
Total revenue	349,678	514,307	64,344	1,067	929,396	(6,902)	922,494
<i>Timing of revenue recognition:</i>							
At a point in time	235,795	388,609	64,344	1,067	689,815	(6,902)	682,913
Over time	110,290	125,698	-	-	235,988	-	235,988
	346,085	514,307	64,344	1,067	925,803	(6,902)	918,901
Gross profit (loss)	36,707	62,710	21,493	(3,226)	117,684	3,523	121,207
Operating profit (loss)	(20,322)	4,499	8,761	(5,877)	(12,939)	3,523	(9,416)
<i>Unallocated income (expenses):</i>							
Share in results of associates and a joint venture							7,930
Other income, net							3,508
Finance costs							(23,454)
Loss before zakat and income tax							(21,432)
Zakat and income tax							(2,537)
Net loss for the period							(23,969)

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 March 2020

11 SEGMENTAL INFORMATION (continued)

Business segments (continued)

For the three-month period ended 31 March 2019 (SR '000)

	<i>Air conditioner industry</i>	<i>Steel industry</i>	<i>Insulation industry</i>	<i>Corporate and others</i>	<i>Total segments</i>	<i>Adjustments and eliminations</i>	<i>Consolidated</i>
<i>Revenue from contracts with customers:</i>							
External customer	370,306	560,358	84,376	2,103	1,017,143	-	1,017,143
Inter-segment	-	-	3,273	685	3,958	(3,958)	-
	370,306	560,358	87,649	2,788	1,021,101	(3,958)	1,017,143
Finance lease income	3,834	-	-	-	3,834	-	3,834
Total revenue	374,140	560,358	87,649	2,788	1,024,935	(3,958)	1,020,977
<i>Timing of revenue recognition:</i>							
At a point in time	241,491	434,973	87,649	2,788	766,901	(3,958)	762,943
Over time	128,815	125,385	-	-	254,200	-	254,200
	370,306	560,358	87,649	2,788	1,021,101	(3,958)	1,017,143
Gross profit	27,809	70,784	27,977	829	127,399	357	127,756
Operating profit (loss)	(19,212)	2,117	13,643	(2,907)	(6,359)	357	(6,002)
<i>Unallocated income (expenses):</i>							
Share in results of associates and a joint venture							720
Other income, net							2,849
Finance costs							(32,303)
Loss before zakat and income tax							(34,736)
Zakat and income tax							(5,862)
Net loss for the period							(40,598)

At 31 March 2020 (SR '000)

	<i>Air conditioner industry</i>	<i>Steel industry</i>	<i>Insulation industry</i>	<i>Corporate and others</i>	<i>Total segments</i>	<i>Adjustments and eliminations</i>	<i>Consolidated</i>
Total assets	2,645,178	2,274,680	511,511	572,420	6,003,789	(300,177)	5,703,612
Total liabilities	1,918,301	1,424,374	201,192	1,040,140	4,584,007	(331,836)	4,252,171
<i>Others:</i>							
Investment in associates and a joint venture	11,220	-	-	76,582	87,802	-	87,802
Capital expenditure	780	2,770	1,895	1,672	7,117	-	7,117

At 31 December 2019 (SR '000)

	<i>Air conditioner industry</i>	<i>Steel industry</i>	<i>Insulation industry</i>	<i>Corporate and others</i>	<i>Total segments</i>	<i>Adjustments and eliminations</i>	<i>Consolidated</i>
Total assets	2,516,615	2,332,759	504,801	563,371	5,917,546	(274,148)	5,643,398
Total liabilities	1,759,422	1,476,866	201,812	1,031,271	4,469,371	(305,808)	4,163,563
<i>Others:</i>							
Investment in associates and a joint venture	11,079	-	-	68,793	79,872	-	79,872
Capital expenditure	7,212	12,362	8,807	295	28,676	-	28,676

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 March 2020

11 SEGMENTAL INFORMATION (continued)

Inter-segment revenues are eliminated upon consolidation and reflected in the 'adjustments and eliminations' column. All other adjustments and eliminations are part of detailed reconciliations presented further below. Capital expenditure consists of additions of property, plant and equipment and intangible assets.

Geographic information

	<i>For the three-month ended 31 March</i>	
	<i>2020</i>	<i>2019</i>
	<i>SR '000</i>	<i>SR '000</i>
<i>Revenue from external customers:</i>		
Saudi Arabia	720,915	769,681
Other Asian countries	136,016	147,101
Africa	65,563	104,195
	922,494	1,020,977
	<i>31 March</i>	<i>31 December</i>
	<i>2020</i>	<i>2019</i>
	<i>SR '000</i>	<i>SR '000</i>
<i>Non-current operating assets:</i>		
Saudi Arabia	781,564	802,770
Other Asian countries	196,380	203,518
Africa	72,913	73,606
	1,050,857	1,079,894

Non-current operating assets for this purpose consist of property, plant and equipment and right-of-use assets.

12 FAIR VALUES OF FINANCIAL INSTRUMENTS

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, based on the lowest level input that is significant to the fair value measurement as a whole, as follows:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

As of reporting date, there were no Level 1, 2 or 3 assets or liabilities except for equity instruments at fair value through other comprehensive income representing unquoted shares and these have been valued using Level 3 valuation technique.

Financial assets consist of cash and cash equivalents, equity instruments at fair value through other comprehensive income, accounts receivable, net investment in finance lease and some other current assets. Financial liabilities consist of term loans, short term loan, accounts payable and some other current liabilities. The fair values of financial assets and financial liabilities approximate their carrying amounts.

Zamil Industrial Investment Company (A Saudi Joint Stock Company) and its Subsidiaries

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 March 2020

12 FAIR VALUES OF FINANCIAL INSTRUMENTS (continued)

Set out below is a comparison, of the carrying amounts and fair values of the Group's equity instruments at fair value through other comprehensive income:

	<i>Carrying value</i>	<i>Fair value</i>	<i>Fair value measurement using</i>		
			<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>
	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>	<i>SR '000</i>
31 March 2020					
<i>Equity instruments at fair value through other comprehensive income</i>					
At fair value	39,140	39,140	-	-	39,140
	39,140	39,140	-	-	39,140
31 December 2019					
<i>Equity instruments at fair value through other comprehensive income</i>					
At fair value	39,140	39,140	-	-	39,140
	39,140	39,140	-	-	39,140

The fair value of the Group's investments in unquoted equity shares at 31 March 2020 and 31 December 2019 was measured using Level 3 (significant unobservable inputs). The Group estimated the fair value of the investment using adjusted net asset method. The adjusted net asset method involves deriving the fair value of an investee's equity instruments by reference to the fair value of its assets and liabilities. The management believes that there have been no significant changes in the value of investment from 31 December 2019.

13 COMPARATIVE FIGURES

Certain of the prior period figures have been reclassified to conform with the presentation in the current period.

14 SUBSEQUENT EVENTS

During the Extraordinary General Assembly meeting held on 14 Ramadan 1441H (corresponding to 7 May 2020), the shareholders approved the intention of the Company to purchase its own shares with a maximum of 3 million shares that do not exceed 5% of the total outstanding shares and with a total value not exceeding SR 50 million. These shares will be retained as treasury shares.

In the opinion of management, there have been no further significant subsequent events since the period ended 31 March 2020 that would have a material impact on the financial position of the Group as reflected in these interim condensed consolidated financial statements.